



BRINKER INTERNATIONAL, INC.
Company-Owned Comparable Restaurant Sales⁽¹⁾
(percentages)

	2017					2018				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Brinker International	(1.3)	(2.9)	(2.2)	(1.8)	(2.1)	(3.3)	(1.0)	(0.3)	0.6	(1.0)
Chili's Company-Owned										
Comparable Restaurant Sales	(1.4)	(3.3)	(2.3)	(2.2)	(2.3)	(3.4)	(1.5)	(0.4)	0.6	(1.1)
Price Impact	1.2	1.8	2.9	2.9	1.8	2.8	2.3	1.1	(1.0)	1.3
Mix-Shift	1.5	1.4	1.0	1.4	1.7	2.5	0.6	0.6	0.8	1.2
Traffic	(4.1)	(6.5)	(6.2)	(6.5)	(5.8)	(8.7)	(4.4)	(2.1)	0.8	(3.6)
Maggiano's Company-Owned										
Comparable Restaurant Sales	(0.6)	(0.8)	(1.6)	0.5	(0.6)	(2.6)	1.8	0.5	0.3	0.1
Price Impact	2.3	2.6	2.4	1.0	2.1	0.1	1.1	1.3	1.7	1.1
Mix-Shift ⁽²⁾	(1.3)	(0.9)	1.4	1.6	0.3	0.5	1.1	0.6	0.2	0.6
Traffic ⁽²⁾	(1.6)	(2.5)	(5.4)	(2.1)	(3.0)	(3.2)	(0.4)	(1.4)	(1.6)	(1.6)
	2019					2020				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3 ⁽³⁾	Q4	FY ⁽³⁾
Brinker International	1.8	2.7	2.6	1.2	2.1	2.3	1.5	(5.9)		(0.9)
Chili's Company-Owned										
Comparable Restaurant Sales	2.0	2.9	2.9	1.5	2.3	2.9	2.0	(5.3)		(0.3)
Price Impact	0.0	0.9	1.6	3.9	1.7	2.3	1.4	0.9		1.3
Mix-Shift	(2.0)	(0.9)	(1.7)	(1.9)	(1.7)	0.6	0.5	0.3		0.7
Traffic	4.0	2.9	3.0	(0.5)	2.3	0.0	0.1	(6.5)		(2.3)
Maggiano's Company-Owned										
Comparable Restaurant Sales	0.0	1.8	0.4	(0.2)	0.6	(1.8)	(1.4)	(9.9)		(4.3)
Price Impact	2.3	1.2	0.8	1.6	1.5	1.2	1.4	1.8		1.5
Mix-Shift	(0.2)	(0.7)	(0.4)	(0.5)	(0.5)	0.0	0.0	(1.5)		(0.5)
Traffic	(2.1)	1.3	0.0	(1.3)	(0.4)	(3.0)	(2.8)	(10.2)		(5.3)

⁽¹⁾ Comparable Restaurant Sales include all restaurants that have been in operation for more than 18 months, except restaurants acquired by the Company from franchisees are not included until they have been Company-owned for more than 12 months. Amounts are calculated based on comparable current period versus same period a year ago.

⁽²⁾ Reclassifications were made between mix-shift and traffic for Q1 2018 to conform with the current classification.

⁽³⁾ Q3 and FY 2020 included the impact from COVID-19 related traffic declines and temporary closures. Please refer to our Q3 F'20 10-Q for further details.