

**BRINKER INTERNATIONAL, INC.**  
**Statement of Income**  
**Q1 & Q2 Fiscal 2013**  
(In thousands)

(Updated October 21, 2014) Beginning in fiscal 2015, income primarily related to Maggiano's delivery is included in Franchise and other revenues. This income was previously included in Restaurant expenses. The fiscal 2013 consolidated statement of income has been adjusted to conform to the fiscal 2015 presentation. This adjustment has no effect on net income previously reported.

	Q1 F13		Special	Q1 F13		Q2 F13		Special	Q2 F13	
	Reported	%	Items (a)	Adjusted	%	Reported	%	Items (a)	Adjusted	%
Revenues:										
Company Sales	\$ 663,668	97.0%	\$ -	\$ 663,668	97.0%	\$ 669,129	96.8%	\$ -	\$ 669,129	96.8%
Franchise and Other Revenues <sup>(1)</sup>	20,610	3.0%		20,610	3.0%	21,790	3.2%		21,790	3.2%
Total Revenues	<u>684,278</u>	100.0%		<u>684,278</u>	100.0%	<u>690,919</u>	100.0%		<u>690,919</u>	100.0%
Operating Costs and Expenses:										
Company Restaurants										
Cost of Sales <sup>(2)</sup>	184,695	27.8%		184,695	27.8%	184,591	27.6%		184,591	27.6%
Restaurant Labor <sup>(2)</sup>	218,866	33.0%		218,866	33.0%	217,177	32.5%		217,177	32.5%
Restaurant Expenses <sup>(2)</sup>	<u>163,824</u>	24.7%		<u>163,824</u>	24.7%	<u>163,346</u>	24.4%		<u>163,346</u>	24.4%
Company Restaurant Expenses	567,385	85.5%		567,385	85.5%	565,114	84.5%		565,114	84.5%
Depreciation and Amortization <sup>(3)</sup>	32,629	4.8%		32,629	4.8%	32,979	4.8%		32,979	4.8%
General and Administrative <sup>(3)</sup>	37,273	5.4%		37,273	5.4%	31,030	4.5%		31,030	4.5%
Other Gains and Charges <sup>(3)</sup>	<u>447</u>	0.1%	<u>(447)</u>	<u>-</u>	0.0%	<u>230</u>	0.0%	<u>(230)</u>	<u>-</u>	0.0%
Total Operating Costs and Expenses	<u>637,734</u>	93.2%	<u>(447)</u>	<u>637,287</u>	93.1%	<u>629,353</u>	91.1%	<u>(230)</u>	<u>629,123</u>	91.1%
Operating Income	46,544	6.8%	447	46,991	6.9%	61,566	8.9%	230	61,796	8.9%
Interest Expense	6,889	1.0%		6,889	1.0%	7,066	1.0%		7,066	1.0%
Other, Net	<u>(797)</u>	-0.1%		<u>(797)</u>	-0.1%	<u>(726)</u>	-0.1%		<u>(726)</u>	-0.1%
Income Before Provision for Income Taxes	40,452	5.9%	447	40,899	6.0%	55,226	8.0%	230	55,456	8.0%
Provision for Income Taxes	<u>12,588</u>	31.1%	<u>171</u>	<u>12,759</u>	31.2%	<u>18,049</u>	32.7%	<u>88</u>	<u>18,137</u>	32.7%
Net Income	<u>\$ 27,864</u>	4.1%	<u>\$ 276</u>	<u>\$ 28,140</u>	4.1%	<u>\$ 37,177</u>	5.4%	<u>\$ 142</u>	<u>\$ 37,319</u>	5.4%
Basic Earnings per Share	\$ 0.38		\$ 0.00	\$ 0.38		\$ 0.51		\$ 0.00	\$ 0.51	
Diluted Earnings per Share	\$ 0.36		\$ 0.01	\$ 0.37		\$ 0.50		\$ 0.00	\$ 0.50	
Basic Weighted Average Shares	73,903		73,903	73,903		72,560		72,560	72,560	
Diluted Weighted Average Shares	76,558		76,558	76,558		74,720		74,720	74,720	

(a) Non - GAAP information excluding the impact of Special Items is provided to allow the reader to gain insight into the company's ongoing operations.

<sup>(1)</sup> Franchise and other revenues includes royalties, development fees and franchise fees, banquet service charge income, and gift card activity (breakage and discounts) and delivery fee income.

<sup>(2)</sup> As a percentage of company sales

<sup>(3)</sup> As a percentage of total revenues

**BRINKER INTERNATIONAL, INC.**  
**Statement of Income**  
**Q3 & Q4 Fiscal 2013**  
(In thousands)

(Updated October 21, 2014) Beginning in fiscal 2015, income primarily related to Maggiano's delivery is included in Franchise and other revenues. This income was previously included in Restaurant expenses. The fiscal 2013 consolidated statement of income has been adjusted to conform to the fiscal 2015 presentation. This adjustment has no effect on net income previously reported.

	Q3 F13 Reported	%	Special Items (a)	Q3 F13 Adjusted	%	Q4 F13 Reported	%	Special Items (a)	Discrete Tax Items (b)	Q4 F13 Adjusted	%
Revenues:											
Company Sales	\$ 724,693	97.5%	\$ -	\$ 724,693	97.5%	\$ 709,128	97.0%	\$ -	\$ -	\$ 709,128	97.0%
Franchise and Other Revenues <sup>(1)</sup>	18,878	2.5%		18,878	2.5%	21,822	3.0%			21,822	3.0%
Total Revenues	<u>743,571</u>	100.0%	<u>-</u>	<u>743,571</u>	100.0%	<u>730,950</u>	100.0%	<u>-</u>	<u>-</u>	<u>730,950</u>	100.0%
Operating Costs and Expenses:											
Company Restaurants											
Cost of Sales <sup>(2)</sup>	198,316	27.4%		198,316	27.4%	190,775	26.9%			190,775	26.9%
Restaurant Labor <sup>(2)</sup>	231,822	32.0%		231,822	32.0%	224,548	31.7%			224,548	31.7%
Restaurant Expenses <sup>(2)</sup>	<u>165,349</u>	22.8%		<u>165,349</u>	22.8%	<u>166,315</u>	23.4%			<u>166,315</u>	23.4%
Company Restaurant Expenses	595,487	82.2%		595,487	82.2%	581,638	82.0%			581,638	82.0%
Depreciation and Amortization <sup>(3)</sup>	33,222	4.5%		33,222	4.5%	32,651	4.5%			32,651	4.5%
General and Administrative <sup>(3)</sup>	33,986	4.6%		33,986	4.6%	32,249	4.4%			32,249	4.4%
Other Gains and Charges <sup>(3)</sup>	<u>1,550</u>	0.2%	<u>(1,550)</u>	<u>-</u>	0.0%	<u>15,073</u>	2.1%	<u>(15,073)</u>		<u>-</u>	0.0%
Total Operating Costs and Expenses	<u>664,245</u>	89.3%	<u>(1,550)</u>	<u>662,695</u>	89.1%	<u>661,611</u>	90.5%	<u>(15,073)</u>		<u>646,538</u>	88.5%
Operating Income	79,326	10.7%	1,550	80,876	10.9%	69,339	9.5%	15,073		84,412	11.5%
Interest Expense	7,085	1.0%		7,085	1.0%	8,078	1.1%			8,078	1.1%
Other, Net	<u>(573)</u>	-0.1%		<u>(573)</u>	-0.1%	<u>(562)</u>	-0.1%			<u>(562)</u>	-0.1%
Income Before Provision for Income Taxes	72,814	9.8%	1,550	74,364	10.0%	61,823	8.5%	15,073		76,896	10.5%
Provision for Income Taxes	<u>20,863</u>	28.7%	<u>593</u>	<u>21,456</u>	28.9%	<u>15,456</u>	25.0%	<u>5,765</u>	<u>539</u>	<u>21,760</u>	28.3%
Net Income	<u>\$ 51,951</u>	7.0%	<u>\$ 957</u>	<u>\$ 52,908</u>	7.1%	<u>\$ 46,367</u>	6.3%	<u>\$ 9,308</u>	<u>\$ (539)</u>	<u>\$ 55,136</u>	7.5%
Basic Earnings per Share	\$ 0.73		\$ 0.01	\$ 0.74		\$ 0.67		\$ 0.13	\$ (0.01)	\$ 0.79	
Diluted Earnings per Share	\$ 0.71		\$ 0.01	\$ 0.72		\$ 0.64		\$ 0.13	\$ 0.00	\$ 0.77	
Basic Weighted Average Shares	71,067		71,067	71,067		69,607		69,607	69,607	69,607	
Diluted Weighted Average Shares	73,341		73,341	73,341		71,999		71,999	71,999	71,999	

(a) Non - GAAP information excluding the impact of Special Items is provided to allow the reader to gain insight into the company's ongoing operations.

(b) Discrete tax items result from the resolution of certain tax positions which directly impacts tax expense.

<sup>(1)</sup> Franchise and other revenues includes royalties, development fees and franchise fees, banquet service charge income, and gift card activity (breakage and discounts) and delivery fee income.

<sup>(2)</sup> As a percentage of company sales

<sup>(3)</sup> As a percentage of total revenues

**BRINKER INTERNATIONAL, INC.**  
**Statement of Income**  
**YTD Q4 Fiscal 2013**  
(In thousands)

(Updated October 21, 2014) Beginning in fiscal 2015, income primarily related to Maggiano's delivery is included in Franchise and other revenues. This income was previously included in Restaurant expenses. The fiscal 2013 consolidated statement of income has been adjusted to conform to the fiscal 2015 presentation. This adjustment has no effect on net income previously reported.

	YTD Q4 F13 Reported	%	Special Items (a)	Discrete Tax Items (b)	YTD Q4 F13 Adjusted	%
Revenues						
Company Sales	\$ 2,766,618	97.1%	\$ -	\$ -	\$ 2,766,618	97.1%
Franchise and Other Revenues <sup>(1)</sup>	83,100	2.9%			83,100	2.9%
Total Revenues	<u>2,849,718</u>	100.0%			<u>2,849,718</u>	100.0%
Operating Costs and Expenses						
Company Restaurants						
Cost of Sales <sup>(2)</sup>	758,377	27.4%			758,377	27.4%
Restaurant Labor <sup>(2)</sup>	892,413	32.3%			892,413	32.3%
Restaurant Expenses <sup>(2)</sup>	<u>658,834</u>	23.8%			<u>658,834</u>	23.8%
Company Restaurant Expenses	2,309,624	83.5%			2,309,624	83.5%
Depreciation and Amortization <sup>(3)</sup>	131,481	4.6%			131,481	4.6%
General and Administrative <sup>(3)</sup>	134,538	4.7%			134,538	4.7%
Other Gains and Charges <sup>(3)</sup>	<u>17,300</u>	0.6%	<u>(17,300)</u>		<u>-</u>	0.0%
Total Operating Costs and Expenses	<u>2,592,943</u>	91.0%	<u>(17,300)</u>		<u>2,575,643</u>	90.4%
Operating Income	256,775	9.0%	17,300		274,075	9.6%
Interest Expense	29,118	1.0%			29,118	1.0%
Other, Net	<u>(2,658)</u>	-0.1%			<u>(2,658)</u>	-0.1%
Income Before Provision for Income Taxes	230,315	8.1%	17,300		247,615	8.7%
Provision for Income Taxes	<u>66,956</u>	29.1%	<u>6,617</u>	<u>539</u>	<u>74,112</u>	29.9%
Net Income	<u>\$ 163,359</u>	5.7%	<u>\$ 10,683</u>	<u>\$ (539)</u>	<u>\$ 173,503</u>	6.1%
Basic Earnings per Share	\$ 2.28		\$ 0.15	\$ (0.01)	\$ 2.42	
Diluted Earnings per Share	\$ 2.20		\$ 0.14	\$ 0.00	\$ 2.34	
Basic Weighted Average Shares	71,788		71,788	71,788	71,788	
Diluted Weighted Average Shares	74,158		74,158	74,158	74,158	

(a) Non - GAAP information excluding the impact of Special Items is provided to allow the reader to gain insight into the company's ongoing operations.

(b) Discrete tax items result from the resolution of certain tax positions which directly impacts tax expense.

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<sup>(2)</sup> As a percentage of company sales

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