



**BRINKER INTERNATIONAL, INC.**  
**Company-Owned Comparable Restaurant Sales<sup>(1)</sup>**  
*(percentage)*

	2017					2018				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
<b>Brinker International</b>	(1.3)	(2.9)	(2.2)	(1.8)	(2.1)	(3.3)	(1.0)	(0.3)	0.6	(1.0)
<b>Chili's Company-Owned</b>										
Comparable Restaurant Sales	(1.4)	(3.3)	(2.3)	(2.2)	(2.3)	(3.4)	(1.5)	(0.4)	0.6	(1.1)
Pricing Impact	1.2	1.8	2.9	2.9	1.8	2.8	2.3	1.1	(1.0)	1.3
Mix-Shift	1.5	1.4	1.0	1.4	1.7	2.5	0.6	0.6	0.8	1.2
Traffic	(4.1)	(6.5)	(6.2)	(6.5)	(5.8)	(8.7)	(4.4)	(2.1)	0.8	(3.6)
<b>Maggiano's Company-Owned</b>										
Comparable Restaurant Sales	(0.6)	(0.8)	(1.6)	0.5	(0.6)	(2.6)	1.8	0.5	0.3	0.1
Pricing Impact	2.3	2.6	2.4	1.0	2.1	0.1	1.1	1.3	1.7	1.1
Mix-Shift <sup>(2)</sup>	(1.3)	(0.9)	1.4	1.6	0.3	0.5	1.1	0.6	0.2	0.6
Traffic <sup>(2)</sup>	(1.6)	(2.5)	(5.4)	(2.1)	(3.0)	(3.2)	(0.4)	(1.4)	(1.6)	(1.6)

	2019					2020				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
<b>Brinker International</b>	1.8	2.7	2.6	1.2	2.1	2.3				2.3
<b>Chili's Company-Owned</b>										
Comparable Restaurant Sales	2.0	2.9	2.9	1.5	2.3	2.9				2.9
Pricing Impact	0.0	0.9	1.6	3.9	1.7	2.3				2.3
Mix-Shift	(2.0)	(0.9)	(1.7)	(1.9)	(1.7)	0.6				0.6
Traffic	4.0	2.9	3.0	(0.5)	2.3	0.0				0.0
<b>Maggiano's Company-Owned</b>										
Comparable Restaurant Sales	0.0	1.8	0.4	(0.2)	0.6	(1.8)				(1.8)
Pricing Impact	2.3	1.2	0.8	1.6	1.5	1.2				1.2
Mix-Shift	(0.2)	(0.7)	(0.4)	(0.5)	(0.5)	0.0				0.0
Traffic	(2.1)	1.3	0.0	(1.3)	(0.4)	(3.0)				(3.0)

<sup>(1)</sup> Comparable restaurant sales include all restaurants that have been in operation for more than 18 months. Amounts are calculated based on comparable current period versus same period a year ago.

<sup>(2)</sup> Reclassifications were made between mix-shift and traffic for Q1 2018 to conform with the current classification.