# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 20, 2016

# **BRINKER INTERNATIONAL, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State of Incorporation) 1-10275 (Commission File Number) 75-1914582 (IRS Employment Identification No.)

6820 LBJ Freeway Dallas, Texas 75240 (Address of principal executive offices)

Registrant's telephone number, including area code 972-980-9917

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

#### Section 2 – Financial Information.

## Item 2.02. Results of Operations and Financial Conditions.

The information contained in this Current Report on Form 8-K, including the Exhibit attached hereto, is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. Furthermore, the information contained in this Current Report on Form 8-K shall not be deemed to be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended.

On January 20, 2016, Brinker International, Inc. ("Company") issued a Press Release announcing its second quarter fiscal 2016 results. A copy of this Press Release is attached hereto as Exhibit 99.1.

## Section 9 – Financial Statements and Exhibits.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 Press Release dated January 20, 2016.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRINKER INTERNATIONAL, INC.

Dated: January 20, 2016

By: /s/ Wyman T. Roberts

Wyman T. Roberts, Chief Executive Officer and President and President of Chili's Grill and Bar (Principal Executive Officer)



#### BRINKER INTERNATIONAL REPORTS YEAR-OVER-YEAR INCREASE IN SECOND QUARTER EPS

DALLAS (Jan. 20, 2016) – Brinker International, Inc. (NYSE: EAT) today announced results for the fiscal second quarter ended Dec. 23, 2015.

Highlights include the following:

- Earnings per diluted share, excluding special items, increased 9.9 percent to \$0.78 compared to \$0.71 for the second quarter of fiscal 2015
- On a GAAP basis, earnings per diluted share increased 25.0 percent to \$0.80 compared to \$0.64 for the second quarter of fiscal 2015
- Brinker International total revenues increased 6.2 percent to \$788.6 million and company sales increased 6.7 percent to \$765.7 million attributable to the 103 restaurants acquired with the Pepper Dining transaction in the first quarter of fiscal 2016
- · Chili's company-owned comparable restaurant sales decreased 2.8 percent
- Maggiano's comparable restaurant sales decreased 1.8 percent
- Chili's franchise comparable restaurant sales increased 0.9 percent which includes a 2.6 percent increase for international franchise restaurants, partially offset by a 0.1 percent decrease for U.S. franchise restaurants
- Restaurant operating margin,<sup>1</sup> as a percent of company sales, declined approximately 30 basis points to 16.1 percent compared to 16.4 percent for the second quarter of fiscal 2015
- For the first six months of fiscal 2016, cash flows provided by operating activities were \$155.6 million and capital expenditures totaled \$52.2 million. Free cash flow<sup>2</sup> was approximately \$103.4 million
- The company repurchased approximately 1.9 million shares of its common stock for \$89.0 million in the second quarter and a total of approximately 2.8 million shares for \$140.1 million year-to-date
- The company declared a dividend of 32 cents per share to be paid in the third quarter, representing a 14.3% increase over the prior year
- The company reaffirms earnings per diluted share, excluding special items, to increase 15 to 18 percent in fiscal 2016 in the range of \$3.55 to \$3.65

"Our second quarter earnings reflect solid performance despite top-line challenges," said Wyman Roberts, chief executive officer and president. "We believe our current initiatives will improve sales during the remainder of the fiscal year and help deliver our annual earnings guidance."

<sup>1</sup> Restaurant operating margin is defined as Company sales less Cost of sales, Restaurant Labor and Restaurant expenses. Restaurant operating margin is widely regarded in the restaurant industry as a useful metric by which to evaluate restaurant-level operating efficiency and performance. Restaurant operating margin is not a measurement determined in accordance with GAAP and should not be considered in isolation, or as an alternative, to operating income or other similarly titled measures of other companies.

<sup>2</sup> Free cash flow is defined as cash flows provided by operating activities less capital expenditures.

# Table 1: Q2 comparable restaurant salesCompany-owned, reported brands and franchise; percentage

	Q2 16	Q2 15
Brinker International	(2.6)	3.7
Chili's Company-Owned <sup>1</sup>		
Comparable Restaurant Sales	(2.8)	4.0
Pricing Impact <sup>2</sup>	0.8	1.7
Mix-Shift <sup>2</sup>	0.4	0.6
Traffic <sup>2</sup>	(4.0)	1.7
Maggiano's		
Comparable Restaurant Sales	(1.8)	2.3
Pricing Impact <sup>2</sup>	2.3	2.4
Mix-Shift <sup>2</sup>	(1.2)	(1.6)
Traffic <sup>2</sup>	(2.9)	1.5
Chili's Franchise <sup>3</sup>	0.9	3.2
U.S. Comparable Restaurant Sales	(0.1)	4.9
International Comparable Restaurant Sales	2.6	(0.5)
Chili's Domestic <sup>4</sup>	(2.1)	4.2

(1.6)

3.5

System-wide<sup>5</sup>

<sup>1</sup> Chili's company-owned comparable restaurant sales includes 103 Chili's restaurants acquired from a franchisee in the first quarter of fiscal 2016.

<sup>2</sup> Reclassifications have been made between pricing impact, mix-shift and traffic in the prior year to conform with current year classification.

<sup>3</sup> Revenues generated by franchisees are not included in revenues on the consolidated statements of comprehensive income; however, we generate royalty revenue and advertising fees based on franchisee revenues, where applicable. We believe including franchise comparable restaurant sales provides investors information regarding brand performance that is relevant to current operations and may impact future restaurant development.

4 Chili's Domestic comparable restaurant sales percentages are derived from sales generated by company-owned and franchise operated Chili's restaurants in the United States.

<sup>5</sup> System-wide comparable restaurant sales are derived from sales generated by company-owned Chili's and Maggiano's restaurants in addition to the sales generated at franchise operated restaurants.

#### **Quarterly Operating Performance**

CHILI'S second quarter company sales increased 8.1 percent to \$651.0 million from \$602.0 million in the prior year primarily due to an increase in restaurant capacity resulting from the acquisition of 103 Chili's restaurants on June 25, 2015, partially offset by a decline in comparable restaurant sales. As compared to the prior year, Chili's restaurant operating margin<sup>1</sup> declined primarily due to the impact of the recently acquired restaurants. Cost of sales, as a percent of company sales, was positively impacted by favorable menu pricing and commodity pricing related to burger meat, cheese, seafood, and avocados, partially offset by unfavorable menu item mix and commodity pricing primarily related to steak and chicken. Restaurant expenses, as a percent of company sales, increased slightly due to higher repairs and maintenance and rent expenses, partially offset by decreased advertising, workers' compensation insurance expenses and operations supervision expenses. Restaurant labor, as a percent of company sales, increased compared to the prior year due to higher wage rates, partially offset by lower incentive bonus and productivity initiatives.

MAGGIANO'S second quarter company sales decreased 0.9 percent to \$114.7 million from \$115.8 million in the prior year primarily due to a decline in comparable restaurant sales. As compared to the prior year, Maggiano's restaurant operating margin<sup>1</sup> improved. Cost of sales, as a percent of company sales, was positively impacted by menu item changes, increased menu pricing and favorable commodity pricing. Restaurant expenses, as a percent of company sales, increased compared to prior year due to higher preopening and repair and maintenance expenses, partially offset by lower advertising expenses. Restaurant labor, as a percent of company sales, increased compared to prior year due to higher wage rates.

<sup>1</sup> Restaurant operating margin is defined as Company sales less Cost of sales, Restaurant labor and Restaurant expenses. Restaurant operating margin is widely regarded in the restaurant industry as a useful metric by which to evaluate restaurant-level operating efficiency and performance. Restaurant operating margin is not a measurement determined in accordance with GAAP and should not be considered in isolation, or as an alternative, to operating income or other similarly titled measures of other companies.

FRANCHISE AND OTHER revenues decreased 8.8 percent to \$22.9 million for the second quarter compared to \$25.1 million in the prior year driven primarily by a decrease in royalty revenues resulting from the acquisition of 103 Chili's restaurants from a former franchisee. Brinker franchisees generated approximately \$338 million in sales<sup>2</sup> for the second quarter of fiscal 2016.

<sup>2</sup>Royalty revenues are recognized based on the sales generated and reported to the company by franchisees.

#### **Other**

Depreciation and amortization expense increased \$3.0 million for the quarter primarily due to depreciation on acquired restaurants, asset replacements and new restaurant openings, partially offset by an increase in fully depreciated assets.

General and administrative expense decreased approximately \$0.8 million primarily due to lower performance-based compensation, partially offset by the termination of accounting and information technology support fees resulting from the acquisition of 103 Chili's restaurants.

On a GAAP basis, the effective income tax rate increased to 30.1 percent in the current quarter from 29.7 percent in the prior year quarter. The effective income tax rate increased due to higher profits, partially offset by an increase in the FICA Tip Credit and the positive impact of the resolution of certain tax positions. Excluding the impact of special items, the effective income tax rate increased to 31.3 percent in the current quarter compared to 30.7 percent in the prior year quarter. The effective income tax rate increased due to higher profits, partially offset by an increase in the FICA Tip Credit and the positive impact of 30.7 percent in the prior year quarter. The effective income tax rate increased due to higher profits, partially offset by an increase in the FICA Tip Credit.

#### **Non-GAAP Reconciliation**

Brinker believes excluding special items from its financial results provides investors with a clearer perspective of the company's ongoing operating performance and a more relevant comparison to prior period results.

#### Table 2: Reconciliation of net income excluding special items

Q2 16 and Q2 15; \$ millions and \$ per diluted share after-tax

	Q2 16	EPS Q2 16	Q2 15	EPS Q2 15
Net Income	47.7	0.80	41.3	0.64
Other (Gains) and Charges, net of taxes <sup>1</sup>	0.0	0.0	5.1	0.07
Adjustment for tax items <sup>2</sup>	(0.8)	(0.02)	—	
Net Income excluding Special Items	46.9	0.78	46.4	0.71

1 Pre-tax Other gains and charges included a gain of \$0.1 million and a charge of \$8.3 million in the second quarter of fiscal 2016 and 2015, respectively. See footnote "b" to the consolidated statements of comprehensive income for additional details.

<sup>2</sup> Discrete tax items result from the resolution of certain tax positions which directly impacts tax expense.

#### **Guidance Policy**

Brinker provides annual guidance as it relates to comparable restaurant sales, earnings per diluted share, excluding special items, and other key line items in the statement of comprehensive income and will only provide updates if there is a material change versus the original guidance. Consistent with prior practice, management will not discuss intra-period sales or other key operating results not yet reported as the limited data may not accurately reflect the final results of the period or quarter referenced.

#### Webcast Information

Investors and interested parties are invited to listen to today's conference call, as management will provide further details of the quarter. The call will broadcast live on the Brinker website (<u>www.brinker.com</u>) at 9 a.m. CST today (Jan. 20). For those who are unable to listen to the live broadcast, a replay of the call will be available shortly thereafter and will remain on the Brinker website until the end of the day Feb. 17, 2016.

Additional financial information, including statements of income which detail operations excluding special items, franchise and other revenues, and comparable restaurant sales trends by brand, is also available on the Brinker website under the Financial Information section of the Investor tab.

#### Forward Calendar

- SEC Form 10-Q for the second quarter of fiscal 2016 filing on or before Feb. 1, 2016; and

- Third quarter earnings release, before market opens, April 19, 2016.

#### About Brinker

Brinker International, Inc. is one of the world's leading casual dining restaurant companies. Founded in 1975 and based in Dallas, Texas, as of Dec. 23, 2015, Brinker owned, operated, or franchised 1,646 restaurants under the names Chili's<sup>®</sup> Grill & Bar (1,595 restaurants) and Maggiano's Little Italy<sup>®</sup> (51 restaurants).

#### Forward-Looking Statements

The statements contained in this release that are not historical facts are forward-looking statements. These forward-looking statements involve risks and uncertainties and, consequently, could be affected by general business and economic conditions, financial and credit market conditions, credit availability, reduced disposable income, the impact of competition, the impact of mergers, acquisitions, divestitures and other strategic transactions, franchisee success, the seasonality of the company's business, increased minimum wages, increased health care costs, adverse weather conditions, future commodity prices, product availability, fuel and utility costs and availability, terrorist acts, consumer perception of food safety, changes in consumer taste, health epidemics or pandemics, changes in demographic trends, availability of employees, unfavorable publicity, the company's ability to meet its business strategy plan, acts of God, governmental regulations, inflation, technology failures, and failure to protect the security of data of our guests and teammates.

#### BRINKER INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands, except per share amounts) (Unaudited)

		Thirteen Week Periods Ended		Twenty-Six Week			Periods Ended	
	De	ec. 23, 2015	D	ec. 24, 2014		Dec. 23, 2015		Dec. 24, 2014
Revenues:								
Company sales	\$	765,672	\$	717,768	\$	1,506,153	\$	1,404,632
Franchise and other revenues (a)		22,938		25,130		45,016		49,284
Total revenues		788,610		742,898		1,551,169		1,453,916
Operating costs and expenses:								
Company restaurants (excluding depreciation and amortization)								
Cost of sales		203,799		193,762		400,402		378,547
Restaurant labor		247,596		227,733		494,173		455,009
Restaurant expenses		190,660		178,898		379,833		354,436
Company restaurant expenses		642,055		600,393		1,274,408		1,187,992
Depreciation and amortization		39,114		36,072		78,285		71,614
General and administrative		31,909		32,660		65,020		65,294
Other gains and charges (b)		(87)		8,291		1,590		9,224
Total operating costs and expenses		712,991		677,416		1,419,303		1,334,124
Operating income		75,619		65,482	-	131,866		119,792
Interest expense		7,907		7,349		15,674		14,348
Other, net		(560)		(611)		(833)		(1,114)
Income before provision for income taxes		68,272		58,744		117,025		106,558
Provision for income taxes		20,578		17,438		36,124		32,514
Net income	\$	47,694	\$	41,306	\$	80,901	\$	74,044
Basic net income per share	\$	0.81	\$	0.65	\$	1.35	\$	1.15
Diluted net income per share	\$	0.80	\$	0.64	\$	1.34	\$	1.13
					Ψ			
Basic weighted average shares outstanding		59,198		63,590		59,712		64,129
Diluted weighted average shares outstanding		59,899		64,963		60,553		65,613
Other comprehensive loss:								
Foreign currency translation adjustment (c)	\$	(460)	\$	(3,529)	\$	(3,265)	\$	(4,336)
Other comprehensive loss		(460)		(3,529)		(3,265)		(4,336)
Comprehensive income	\$	47,234	\$	37,777	\$	77,636	\$	69,708

(a) Franchise and other revenues primarily includes royalties, development fees, franchise fees, banquet service charge income, gift card activity (breakage and discounts), tabletop device revenue, Chili's retail food product royalties and delivery fee income.

#### (b) Other gains and charges include:

	Thirteen Week Periods Ended			Twenty-Six Week Periods Ended				
		Dec. 23, 2015		Dec. 24, 2014		Dec. 23, 2015		Dec. 24, 2014
Litigation	\$	(2,032)	\$	5,800	\$	(2,032)	\$	5,800
Restaurant impairment charges		468		747		525		747
Severance		209				2,368		
Acquisition costs		_		—		580		_
Loss (Gain) on the sale of assets, net		—		1,069		(1,762)		1,093
Restaurant closure charges		_		509		—		1,381
Impairment of liquor licenses		—		175				175
Other		1,268		(9)		1,911		28
	\$	(87)	\$	8,291	\$	1,590	\$	9,224

<sup>(</sup>c) The foreign currency translation adjustment included in comprehensive income on the consolidated statements of comprehensive income represents the unrealized impact of translating the financial statements of the Canadian restaurants and the Mexican joint venture from their respective functional currencies to U.S. dollars. This amount is not included in net income and would only be realized upon disposition of the businesses.

#### BRINKER INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	Dec. 23, 2015			June 24, 2015		
ASSETS						
Current assets	\$	253,938	\$	189,717		
Net property and equipment (a)		1,071,232		1,032,044		
Total other assets		254,714		214,112		
Total assets	\$	1,579,884	\$	1,435,873		
LIABILITIES AND SHAREHOLDERS' DEFICIT	-					
Current installments of long-term debt	\$	3,605	\$	3,439		
Other current liabilities		445,405		415,036		
Long-term debt, less current installments		1,156,493		970,825		
Other liabilities		139,313		125,033		
Total shareholders' deficit		(164,932)		(78,460)		
Total liabilities and shareholders' deficit	\$	1,579,884	\$	1,435,873		

(a) At Dec. 23, 2015, the company owned the land and buildings for 191 of the 999 company-owned restaurants. The net book values of the land and buildings associated with these restaurants totaled \$141.7 million and \$110.7 million, respectively.

#### BRINKER INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

		Twenty-Six Week Periods Ended			
	D	Dec. 23, 2015		Dec. 24, 2014	
Cash Flows From Operating Activities:					
Net income	\$	80,901	\$	74,044	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		78,285		71,614	
Stock-based compensation		7,522		6,992	
Restructure charges and other impairments		1,229		8,326	
Net (gain) loss on disposal of assets		(274)		2,974	
Changes in assets and liabilities		(12,098)		(1,485)	
Net cash provided by operating activities		155,565		162,465	
Cash Flows from Investing Activities:					
Payments for property and equipment		(52,199)		(79,481)	
Payment for purchase of restaurants		(105,577)		_	
Proceeds from sale of assets		2,756		1,950	
Net cash used in investing activities		(155,020)		(77,531)	
Cash Flows from Financing Activities:					
Borrowings on revolving credit facility		207,500		83,000	
Purchases of treasury stock		(140,089)		(112,789)	
Payments of dividends		(37,363)		(35,409)	
Payments on revolving credit facility		(20,000)		_	
Excess tax benefits from stock-based compensation		4,907		10,351	
Payments on long-term debt		(1,024)		(13,338)	
Proceeds from issuances of treasury stock		1,691		3,975	
Net cash provided by (used in) financing activities		15,622		(64,210)	
Net change in cash and cash equivalents		16,167	-	20,724	
Cash and cash equivalents at beginning of period		55,121		57,685	
Cash and cash equivalents at end of period	\$	71,288	\$	78,409	

#### BRINKER INTERNATIONAL, INC. RESTAURANT SUMMARY

	Second Quarter Openings Fiscal 2016	Total Restaurants Dec. 23, 2015	Projected Openings Fiscal 2016
Company-Owned Restaurants:			
Chili's Domestic	4	935	11-13
Chili's International	_	13	_
Maggiano's	2	51	2
	6	999	13-15
Franchise Restaurants:			
Chili's Domestic	2	326	8-10
Chili's International	11	321	25-30
	13	647	33-40
Total Restaurants:			
Chili's Domestic	6	1,261	19-23
Chili's International	11	334	25-30
Maggiano's	2	51	2
	19	1,646	46-55

FOR ADDITIONAL INFORMATION, CONTACT:

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