### SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 8-K **Current Report** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): January 28, 2015 BRINKER INTERNATIONAL, INC. (Exact name of registrant as specified in its charter) **Delaware** 1-10275 75-1914582 (State of (Commission (IRS Employment Incorporation) File Number) Identification No.) 6820 LBJ Freeway Dallas, Texas 75240 (Address of principal executive offices) Registrant's telephone number, including area code 972-980-9917

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

provisions:

#### **Section 2 – Financial Information.**

#### Item 2.02. Results of Operations and Financial Conditions.

The information contained in this Current Report on Form 8-K, including the Exhibit attached hereto, is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. Furthermore, the information contained in this Current Report on Form 8-K shall not be deemed to be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended.

On January 28, 2015, the Registrant issued a Press Release announcing its second quarter fiscal 2015 results. A copy of this Press Release is attached hereto as Exhibit 99.1.

Section 9 – Financial Statements and Exhibits.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 Press Release dated January 28, 2015.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRINKER INTERNATIONAL, INC.

Dated: January 28, 2015

By: /s/ Wyman T. Roberts

Wyman T. Roberts,

Chief Executive Officer and

President and President of Chili's Grill and Bar

(Principal Executive Officer)



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## BRINKER INTERNATIONAL REPORTS INCREASES IN SECOND QUARTER FISCAL 2015 EPS, COMPARABLE RESTAURANT SALES AND TRAFFIC

DALLAS (Jan. 28, 2015) – Brinker International, Inc. (NYSE: EAT) today announced results for the fiscal second quarter ended Dec. 24, 2014. Highlights include the following:

- Earnings per diluted share, excluding special items, increased 20.3 percent to \$0.71 compared to \$0.59 for the second quarter of fiscal 2014
- On a GAAP basis, earnings per diluted share increased 10.3 percent to \$0.64 compared to \$0.58 for the second quarter of fiscal 2014
- Brinker International company sales increased 4.9 percent to \$717.8 million and comparable restaurant sales at company-owned restaurants increased 3.7 percent including the positive impact to each brand of approximately 1.1 percent from Christmas Day moving to the third quarter
- Chili's company-owned comparable restaurant sales increased 4.0 percent and traffic increased 2.1 percent
- Maggiano's comparable restaurant sales increased 2.3 percent, representing the 20th consecutive quarterly increase, and traffic increased 1.6 percent
- Chili's franchise comparable restaurant sales increase of 3.2 percent includes a 4.9 percent increase for U.S. franchise restaurants, partially offset by a 0.5 percent decrease for international franchise restaurants
- Restaurant operating margin, as a percent of company sales, improved approximately 60 basis points to 16.4 percent compared to 15.8 percent for the second quarter of fiscal 2014. Brinker's operating income, excluding special items, as a percentage of total revenues improved 70 basis points from 9.3 percent to 10.0 percent
- For the first six months of fiscal 2015, cash flows provided by operating activities were \$162.5 million and capital expenditures totaled \$79.5 million
- The company repurchased approximately 1.1 million shares of its common stock for \$59.5 million in the second quarter and a total of approximately 2.2 million shares for \$112.8 million year-to-date
- The company paid a dividend of 28 cents per share in the second quarter, an increase of 17 percent over the prior year second quarter, and declared a dividend of 28 cents per share to be paid in the third quarter

"Brinker delivered another solid quarter of double digit EPS growth," said Wyman Roberts, Chief Executive Officer and President. "We've seen our sales and traffic driving strategies take hold, which gives us a great deal of optimism about continuing our positive momentum."

 $<sup>^1</sup>$  Restaurant operating margin is defined as Company sales less Cost of sales, Restaurant Labor and Restaurant expenses.

<sup>&</sup>lt;sup>2</sup> Operating income, excluding special items, is defined as Operating income excluding Other gains and charges.

Table 1: Q2 comparable restaurant sales Q2 F15 and Q2 F14, company-owned, reported brands and franchise; percentage

	Q2 15	Q2 14
Brinker International	3.7	0.8
Chili's Company-Owned		
Comparable Restaurant Sales	4.0	0.7
Pricing Impact	1.4	1.5
Mix-Shift	0.5	1.1
Traffic	2.1	(1.9)
Maggiano's		
Comparable Restaurant Sales	2.3	0.9
Pricing Impact	2.2	1.5
Mix-Shift	(1.5)	(0.5)
Traffic	1.6	(0.1)
Chili's Franchise <sup>1</sup>	3.2	0.0
U.S. Comparable Restaurant Sales	4.9	(0.7)
International Comparable Restaurant Sales	(0.5)	1.4
Chili's Domestic <sup>2</sup>	4.2	0.3
System-wide <sup>3</sup>	3.5	0.5

- 1 Revenues generated by franchisees are not included in revenues on the consolidated statements of comprehensive income; however, we generate royalty revenue and advertising fees based on franchisee revenues, where applicable. We believe including franchise comparable restaurant sales provides investors information regarding brand performance that is relevant to current operations and may impact future restaurant development.
- <sup>2</sup> Chili's Domestic comparable restaurant sales percentages are derived from sales generated by company-owned and franchise operated Chili's restaurants in the United States.
- 3 System-wide comparable restaurant sales are derived from sales generated by company-owned Chili's and Maggiano's restaurants in addition to the sales generated at franchise operated restaurants.

#### **Quarterly Operating Performance**

CHILI'S second quarter company sales increased 4.4 percent to \$602.0 million from \$576.7 million in the prior year primarily due to increases in comparable restaurant sales and restaurant capacity. As compared to the prior year, Chili's restaurant operating margin<sup>1,2</sup> improved. Restaurant labor, as a percent of company sales, was favorably impacted by leverage related to higher company sales coupled with lower health insurance expenses, partially offset by increased wage rates. Cost of sales, as a percent of company sales, was favorably impacted by menu pricing, menu item changes and efficiency gains related to new fryer equipment, partially offset by unfavorable commodity pricing primarily related to burger meat, cheese and avocados which are market based, as well as unfavorable pricing related to salmon. Restaurant expenses, as a percent of company sales, increased due to higher credit card fees, equipment charges associated with tabletop devices,<sup>2</sup> and new restaurant development, partially offset by leverage related to higher company sales.

MAGGIANO'S second quarter company sales increased 7.5 percent to \$115.8 million from \$107.7 million primarily due to increases in comparable restaurant sales and restaurant capacity. As compared to the prior year, Maggiano's restaurant operating margin<sup>1</sup> improved. Restaurant expenses, as a percent of company sales, were positively impacted by lower supplies expense coupled with leverage related to higher company sales, partially offset by higher utilities expense and new restaurant development. Restaurant labor, as a percent of company sales, was favorably impacted by leverage related to higher company sales, partially offset by higher performance-based compensation. Cost of sales, as a percent of company sales, was negatively impacted by commodity pricing on beef, seafood, cheese and produce, partially offset by increased menu pricing and menu item changes.

<sup>&</sup>lt;sup>1</sup> Restaurant operating margin is defined as Company sales less Cost of sales, Restaurant labor and Restaurant expenses.

<sup>&</sup>lt;sup>2</sup>As compared to the prior year, the Chili's restaurant operating margin metric was negatively impacted by the classification of revenues and expenses associated with tabletop devices. The revenues associated with tabletop devices are included in Franchise and other revenues while the associated equipment charges are included in Restaurant expenses, a component of the restaurant operating margin calculation.

FRANCHISE AND OTHER revenues increased 18.1 percent to \$25.1 million for the second quarter compared to \$21.3 million in the prior year driven primarily by the revenues associated with tabletop devices, royalty revenues related to Chili's new retail food products, and higher royalty income driven by an increase in U.S. franchise comparable restaurant sales as well as international franchise restaurant openings. U.S. franchise comparable restaurant sales increased 4.9 percent, while international comparable restaurant sales decreased 0.5 percent. Brinker franchisees generated approximately \$406 million in sales<sup>3</sup> for the second quarter of fiscal 2015.

<sup>3</sup>Royalty revenues are recognized based on the sales generated and reported to the company by franchisees.

#### Other

Depreciation and amortization expense increased \$2.5 million for the quarter primarily due to investments in the Chili's reimage program, new restaurant openings and new fryer equipment, partially offset by an increase in fully depreciated assets.

General and administrative expense increased \$2.3 million primarily due to higher performance-based compensation.

On a GAAP basis, the effective income tax rate decreased to 29.7 percent in the current quarter from 31.1 percent in the prior year quarter primarily due to an increase in the FICA Tip Credit, partially offset by increased earnings. Excluding the impact of special items, the effective income tax rate decreased to 30.7 percent in the current quarter compared to 31.3 percent in the prior year primarily due to an increase in the FICA Tip Credit, partially offset by increased earnings.

#### **Non-GAAP Reconciliation**

Brinker believes excluding special items from its financial results provides investors with a clearer perspective of the company's ongoing operating performance and a more relevant comparison to prior period results. Special items in the second quarter of fiscal 2015 consist primarily of charges related to litigation reserves, a loss on the sale of assets and the impairment of restaurants.

### Table 2: Reconciliation of net income excluding special items Q2 15 and Q2 14; \$ millions and \$ per diluted share after-tax

	Q2 15	EPS Q2 15	Q2 14	EPS Q2 14
Net Income	41.3	0.64	39.7	0.58
Other (Gains) and Charges, net of taxes <sup>1</sup>	5.1	0.07	0.8	0.01
Net Income excluding Special Items	46.4	0.71	40.5	0.59

<sup>1</sup> Pre-tax Other gains and charges were \$8.3 million and \$1.2 million in the second quarter of fiscal 2015 and 2014, respectively. See footnote "b" to the consolidated statements of comprehensive income for additional details.

#### **Guidance Policy**

Brinker provides annual guidance as it relates to comparable restaurant sales, earnings per diluted share, and other key line items in the comprehensive income statement and will only provide updates if there is a material change versus the original guidance. Consistent with prior practice, management will not discuss intra-period sales or other key operating results not yet reported as the limited data may not accurately reflect the final results of the period or quarter referenced.

#### **Webcast Information**

Investors and interested parties are invited to listen to today's conference call, as management will provide further details of the quarter. The call will broadcast live on the Brinker website (<a href="www.brinker.com">www.brinker.com</a>) at 9 a.m. CST today (Jan. 28). For those who are unable to listen to the live broadcast, a replay of the call will be available shortly thereafter and will remain on the Brinker website until the end of the day Feb. 25, 2015.

Additional financial information, including statements of income which detail operations excluding special items, franchise and other revenues, and comparable restaurant sales trends by brand, is also available on the Brinker website under the Financial Information section of the Investor tab.

#### **Forward Calendar**

- SEC Form 10-Q for second quarter fiscal 2015 filing on or before Feb. 2, 2015; and
- Third quarter earnings release, before market opens, April 21, 2015.

#### **About Brinker**

Brinker International, Inc. is one of the world's leading casual dining restaurant companies. Founded in 1975 and based in Dallas, Texas, as of Dec. 24, 2014, Brinker owned, operated, or franchised 1,634 restaurants under the names Chili's® Grill & Bar (1,585 restaurants) and Maggiano's Little Italy® (49 restaurants).

#### **Forward-Looking Statements**

The statements contained in this release that are not historical facts are forward-looking statements. These forward-looking statements involve risks and uncertainties and, consequently, could be affected by general business and economic conditions, financial and credit market conditions, credit availability, reduced disposable income, the impact of competition, the impact of mergers, acquisitions, divestitures and other strategic transactions, franchisee success, the seasonality of the company's business, increased minimum wages, increased health care costs, adverse weather conditions, future commodity prices, product availability, fuel and utility costs and availability, terrorist acts, consumer perception of food safety, changes in consumer taste, health epidemics or pandemics, changes in demographic trends, availability of employees, unfavorable publicity, the company's ability to meet its business strategy plan, acts of God, governmental regulations, inflation, technology failures, and failure to protect the security of data of our guests and teammates.

## BRINKER INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands, except per share amounts) (Unaudited)

		Thirteen Week Periods Ended			Twenty-Six Week Periods Ended			
	D	ec. 24, 2014		Dec. 25, 2013		Dec. 24, 2014	]	Dec. 25, 2013
Revenues:								
Company sales	\$	717,768	\$	684,385	\$	1,404,632	\$	1,348,887
Franchise and other revenues (a)		25,130		21,277		49,284		41,435
Total revenues		742,898		705,662		1,453,916		1,390,322
Operating costs and expenses:								
Company restaurants (excluding depreciation and amortization)								
Cost of sales		193,762		185,179		378,547		365,837
Restaurant labor		227,733		219,919		455,009		438,635
Restaurant expenses		178,898		171,144		354,436		338,834
Company restaurant expenses		600,393		576,242		1,187,992		1,143,306
Depreciation and amortization		36,072		33,538		71,614		66,694
General and administrative		32,660		30,362		65,294		64,783
Other gains and charges (b)		8,291		1,221		9,224		2,227
Total operating costs and expenses		677,416		641,363		1,334,124		1,277,010
Operating income		65,482		64,299		119,792		113,312
Interest expense		7,349		7,047		14,348		14,060
Other, net		(611)		(461)		(1,114)		(1,043)
Income before provision for income taxes		58,744		57,713		106,558		100,295
Provision for income taxes		17,438		17,969		32,514		31,339
Net income	\$	41,306	\$	39,744	\$	74,044	\$	68,956
Basic net income per share	\$	0.65	\$	0.59	\$	1.15	\$	1.03
Diluted net income per share	\$	0.64	\$	0.58	\$	1.13	\$	1.00
Basic weighted average shares outstanding		63,590		66,811		64,129		66,752
Diluted weighted average shares outstanding		64,963		68,628		65,613		68,715
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Other comprehensive loss:								
Foreign currency translation adjustment (c)	\$	(3,529)	\$	(819)	\$	(4,336)	\$	(754)
Other comprehensive loss		(3,529)		(819)		(4,336)		(754)
Comprehensive income	\$	37,777	\$	38,925	\$	69,708	\$	68,202

<sup>(</sup>a) Franchise and other revenues primarily includes royalties, development fees and franchise fees, banquet service charge income, gift card activity (breakage and discounts), tabletop device revenue, Chili's retail food product royalties and delivery fee income. Beginning in fiscal 2015, income primarily related to Maggiano's delivery is included in Franchise and other revenues on the consolidated statement of comprehensive income. This income was previously included in Restaurant expenses. The prior year consolidated statement of comprehensive income has been adjusted to conform to the fiscal 2015 presentation. This adjustment has no effect on net income previously reported.

(b) Other gains and charges include:

		Thirteen Week Periods Ended			Twenty-Six Week Periods Ended					
		Dec. 24, 2014		Dec. 24, 2014		Dec. 25, 2013		Dec. 24, 2014		Dec. 25, 2013
Litigation	\$	5,800	\$	_	\$	5,800	\$	_		
Restaurant impairment charges		747		1,285		747		1,285		
Restaurant closure charges		509		265		1,381		1,107		
Loss (Gain) on the sale of assets, net		1,069		(579)		1,093		(579)		
Impairment of liquor licenses		175		_		175		_		
Other		(9)		250		28		414		
	\$	8,291	\$	1,221	\$	9,224	\$	2,227		

<sup>(</sup>c) The foreign currency translation adjustment included in comprehensive income on the consolidated statements of comprehensive income represents the unrealized impact of translating the financial statements of the Canadian restaurants and the Mexican joint venture from their respective functional currencies to U.S. dollars. This amount is not included in net income and would only be realized upon disposition of the businesses.

## BRINKER INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	Dec. 24, 2014			June 25, 2014		
ASSETS						
Current assets	\$	285,453	\$	210,854		
Net property and equipment (a)		1,045,447		1,056,454		
Total other assets		218,931		223,296		
Total assets	\$	1,549,831	\$	1,490,604		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Current installments of long-term debt	\$	28,036	\$	27,884		
Current liabilities		483,073		438,226		
Long-term debt, less current installments		901,241		832,302		
Other liabilities		132,540		129,098		
Total shareholders' equity		4,941		63,094		
Total liabilities and shareholders' equity	\$	1,549,831	\$	1,490,604		

<sup>(</sup>a) At Dec. 24, 2014, the company owned the land and buildings for 189 of the 888 company-owned restaurants. The net book values of the land and buildings associated with these restaurants totaled \$142.2 million and \$120.1 million, respectively.

# BRINKER INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Twenty-Six Week Periods Ended					
	Dec. 24, 2014			Dec. 25, 2013		
Cash Flows From Operating Activities:		_				
Net income	\$	74,044	\$	68,956		
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization		71,614		66,694		
Stock-based compensation		6,992		8,196		
Restructure charges and other impairments		8,326		2,091		
Net loss on disposal of assets		2,974		2,051		
Changes in assets and liabilities		(1,485)		(667)		
Net cash provided by operating activities		162,465		147,321		
Cash Flows from Investing Activities:		_				
Payments for property and equipment		(79,481)		(69,692)		
Proceeds from sale of assets		1,950		833		
Net cash used in investing activities		(77,531)		(68,859)		
Cash Flows from Financing Activities:						
Purchases of treasury stock		(112,789)		(93,101)		
Borrowings on revolving credit facility		83,000		80,000		
Payments of dividends		(35,409)		(31,345)		
Excess tax benefits from stock-based compensation		10,351		14,569		
Payments on long-term debt		(13,338)		(13,260)		
Proceeds from issuances of treasury stock		3,975		7,963		
Payments on revolving credit facility		_		(40,000)		
Net cash used in financing activities		(64,210)		(75,174)		
Net change in cash and cash equivalents		20,724		3,288		
Cash and cash equivalents at beginning of period		57,685		59,367		
Cash and cash equivalents at end of period	\$	78,409	\$	62,655		

## BRINKER INTERNATIONAL, INC. RESTAURANT SUMMARY

	Second Quarter Openings Fiscal 2015	Total Restaurants Dec. 24, 2014	Projected Openings Fiscal 2015
Company-Owned Restaurants:			
Chili's Domestic	3	826	8-10
Chili's International	1	13	1
Maggiano's	1	49	3
	5	888	12-14
Franchise Restaurants:			
Chili's Domestic	1	440	5
Chili's International	9	306	34-38
	10	746	39-43
Total Restaurants:			
Chili's Domestic	4	1,266	13-15
Chili's International	10	319	35-39
Maggiano's	1	49	3
	15	1,634	51-57

#### FOR ADDITIONAL INFORMATION, CONTACT:

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