



BRINKER INTERNATIONAL, INC.
Historical Company Sales & Franchise and Other Revenues (Unaudited)
(In millions)

	Company Sales ⁽¹⁾⁽³⁾						Franchise and Other Revenues ⁽²⁾⁽³⁾				
	Chili's						Royalties				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
F'19	\$640.3	\$640.6	\$709.8	\$701.9	\$2,692.6	F'19	\$12.9	\$13.2	\$13.5	\$13.4	\$53.0
F'20	\$677.5	\$728.4	\$748.7	\$518.9	\$2,673.5	F'20	\$11.9	\$9.9	\$9.0	\$3.0	\$33.8
F'21	\$675.0	\$683.0	\$749.0	\$898.7	\$3,005.7	F'21	\$6.6	\$7.7	\$7.7	\$8.5	\$30.5
F'22	\$773.3	\$—	\$—	\$—	\$773.3	F'22	\$9.1	\$—	\$—	\$—	\$9.1
	Maggiano's						Franchise Fees and Other Revenues				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
	F'19	\$88.0	\$120.9	\$101.8	\$102.9		\$413.6	F'19	\$12.6	\$16.0	\$14.2
F'20	\$86.4	\$119.1	\$91.7	\$34.2	\$331.4	F'20	\$10.2	\$11.9	\$10.6	\$7.1	\$39.8
F'21	\$53.2	\$63.2	\$64.7	\$92.2	\$273.3	F'21	\$5.3	\$6.8	\$7.0	\$9.2	\$28.3
F'22	\$86.3	\$—	\$—	\$—	\$86.3	F'22	\$7.7	\$—	\$—	\$—	\$7.7
	Total Company Sales						Total Franchise and Other Revenues				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
	F'19	\$728.3	\$761.5	\$811.6	\$804.8		\$3,106.2	F'19	\$25.5	\$29.2	\$27.7
F'20	\$763.9	\$847.5	\$840.4	\$553.1	\$3,004.9	F'20	\$22.1	\$21.8	\$19.6	\$10.1	\$73.6
F'21	\$728.2	\$746.2	\$813.7	\$990.9	\$3,279.0	F'21	\$11.9	\$14.5	\$14.7	\$17.7	\$58.8
F'22	\$859.6	\$—	\$—	\$—	\$859.6	F'22	\$16.8	\$—	\$—	\$—	\$16.8

⁽¹⁾ Company Sales include revenues generated by the operation of Company-owned restaurants including gift card redemptions and virtual brand revenues. Beginning Q1 F'20, Company sales include the results from the date of acquisition, September 5, 2019, of the 116 Chili's restaurants acquired from a franchisee. Beginning Q1 F'22, Company sales include the results from the date of acquisition, September 2, 2021, of the 23 Chili's restaurants acquired from a franchisee.

⁽²⁾ Franchise and Other Revenues include royalties, delivery service income, gift card breakage, Maggiano's banquet service charge income, digital entertainment revenue, franchise advertising fees revenue, franchise and development fees, gift card equalization, merchandise income and gift card discount costs from third-party gift card sales. During Q1 F'20, Franchise and Other Revenues include royalty-related revenues from the previous franchise partner through the September 5, 2019 acquisition of 116 Chili's restaurants. During Q1 F'22, Franchise and Other Revenues include royalty-related revenues from the previous franchise partner through the September 2, 2021 acquisition of 23 Chili's restaurants.

⁽³⁾ Company Sales, Franchise and Other Revenues and Total Revenues for Q3 F'20 through Q1 F'22 include the ongoing impacts of the COVID-19 pandemic. Please refer to our F'20 Form 10-K, F'21 Form 10-K and Q1 F'22 Form 10-Q for further details.

	Total Revenues ⁽³⁾				
	Q1	Q2	Q3	Q4	Total
F'19	\$753.8	\$790.7	\$839.3	\$834.1	\$3,217.9
F'20	\$786.0	\$869.3	\$860.0	\$563.2	\$3,078.5
F'21	\$740.1	\$760.7	\$828.4	\$1,008.6	\$3,337.8
F'22	\$876.4	\$—	\$—	\$—	\$876.4