



BRINKER INTERNATIONAL, INC.
Historical Company Sales & Franchise and Other Revenues (Unaudited)
(In millions)

	Company Sales ⁽¹⁾⁽³⁾						Franchise and Other Revenues ⁽²⁾⁽³⁾				
	Chili's						Royalties				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
F'19	\$640.3	\$640.6	\$709.8	\$701.9	\$2,692.6	F'19	\$12.9	\$13.2	\$13.5	\$13.4	\$53.0
F'20	\$677.5	\$728.4	\$748.7	\$518.9	\$2,673.5	F'20	\$11.9	\$9.9	\$9.0	\$3.0	\$33.8
F'21	\$675.0	\$683.0	\$749.0	\$898.7	\$3,005.7	F'21	\$6.6	\$7.7	\$7.7	\$8.5	\$30.5
F'22	\$773.3	\$791.9	\$863.3	\$876.9	\$3,305.4	F'22	\$9.1	\$8.7	\$7.9	\$8.7	\$34.4
	Maggiano's						Franchise Fees and Other Revenues				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
	F'19	\$88.0	\$120.9	\$101.8	\$102.9		\$413.6	F'19	\$12.6	\$16.0	\$14.2
F'20	\$86.4	\$119.1	\$91.7	\$34.2	\$331.4	F'20	\$10.2	\$11.9	\$10.6	\$7.1	\$39.8
F'21	\$53.2	\$63.2	\$64.7	\$92.2	\$273.3	F'21	\$5.3	\$6.8	\$7.0	\$9.2	\$28.3
F'22	\$86.3	\$112.6	\$97.3	\$110.5	\$406.7	F'22	\$7.7	\$12.6	\$11.9	\$25.4	\$57.6
	Total Company Sales						Total Franchise and Other Revenues				
	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total
	F'19	\$728.3	\$761.5	\$811.6	\$804.8		\$3,106.2	F'19	\$25.5	\$29.2	\$27.7
F'20	\$763.9	\$847.5	\$840.4	\$553.1	\$3,004.9	F'20	\$22.1	\$21.8	\$19.6	\$10.1	\$73.6
F'21	\$728.2	\$746.2	\$813.7	\$990.9	\$3,279.0	F'21	\$11.9	\$14.5	\$14.7	\$17.7	\$58.8
F'22	\$859.6	\$904.5	\$960.6	\$987.4	\$3,712.1	F'22	\$16.8	\$21.3	\$19.8	\$34.1	\$92.0

⁽¹⁾ Company Sales include revenues generated by the operation of Company-owned restaurants including gift card redemptions and revenues from our virtual brands. During F'20, Company sales include the results from the acquisition date, September 5, 2019, of the 116 Chili's restaurants acquired from a franchisee. During F'22, Company sales includes the results of 68 Chili's restaurant acquired from three former franchise partners from the respective dates of acquisition (as noted below).

⁽²⁾ Franchise and Other Revenues include gift card breakage, royalties, Maggiano's banquet service charge income, delivery service income, digital entertainment revenue, franchise and development fees, gift card equalization, franchise advertising fees revenue, merchandise income and gift card discount costs from third-party gift card sales. During F'20, Franchise and Other Revenues include royalty-related revenues from the previous franchise partner through the September 5, 2019 acquisition of 116 Chili's restaurants. During F'22, Franchise and Other Revenues include royalty-related revenues from three previous franchise partners through the September 2, 2021 acquisition of 23 Chili's restaurants, October 31, 2021 acquisition of 37 Chili's restaurants, and February 1, 2022 acquisition of eight Chili's restaurants, respectively.

⁽³⁾ Company Sales, Franchise and Other Revenues and Total Revenues beginning in Q3 F'20 include the impacts of the COVID-19 pandemic. Please refer to our F'20 Form 10-K, F'21 Form 10-K and F'22 Form 10-K for further details.

	Total Revenues ⁽³⁾				
	Q1	Q2	Q3	Q4	Total
F'19	\$753.8	\$790.7	\$839.3	\$834.1	\$3,217.9
F'20	\$786.0	\$869.3	\$860.0	\$563.2	\$3,078.5
F'21	\$740.1	\$760.7	\$828.4	\$1,008.6	\$3,337.8
F'22	\$876.4	\$925.8	\$980.4	\$1,021.5	\$3,804.1