BRINKER INTERNATIONAL, INC.
Statement of Income

## Q1 \& Q2 Fiscal 2011

(In thousands)

## Revenues

Company Sales
Franchise and Other Revenues ${ }^{(1)}$ Total Revenues

Operating Costs and Expenses
Company Restaurants
Cost of Sales ${ }^{(2)}$
Restaurant Labor ${ }^{(2)}$
Restaurant Expenses ${ }^{(2)}$
Company Restaurant Expenses
Depreciation and Amortization ${ }^{(3)}$
General and Administrative ${ }^{(3)}$
Other Gains and Charges ${ }^{(3)}$
Total Operating Costs and Expenses
Operating Income
Interest Expense
Other, Net

Income Before Provision for Income Taxes Provision for Income Taxes

Net Income

Basic Earnings per Share Diluted Earnings per Share

Basic Weighted Average Shares
Diluted Weighted Average Shares
(Updated October 10, 2012) Revenue amounts have been reclassified to conform to fiscal 2013 presentation. These reclassifications have no effect on the company's total revenue as previously reported. Additionally, none of the other line items on the income statement were impacted and agree to amounts previously reported.

|  | Q1 F11 eported | \% | Special <br> Items (a) |  | Discrete <br> Tax Items (b) |  | Q1 F11 <br> Adjusted |  | \% | $\begin{gathered} \text { Q2 F11 } \\ \text { Reported } \\ \hline \end{gathered}$ |  | \% | Special Items (a) |  | Discrete <br> Tax Items (b) |  | $\begin{gathered} \text { Q2 F11 } \\ \text { Adjusted } \\ \hline \end{gathered}$ |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 636,794 | 97.2\% | \$ | - | \$ | - | \$ | 636,794 | 97.2\% | \$ | 652,619 | 97.1\% | \$ | - | \$ | - | \$ | 652,619 | 97.1\% |
|  | 18,099 | 2.8\% |  |  |  |  |  | 18,099 | 2.8\% |  | 19,267 | 2.9\% |  |  |  |  | 19,267671,886100.0\% |  |  |
|  | 654,893 | 100.0\% |  | - |  | - |  | 654,893 | 100.0\% |  | 671,886 | 100.0\% | - |  | - |  |  |  |  |
|  | 174,480 | 27.4\% |  |  |  |  |  | 174,480 | 27.4\% |  | 179,298 | 27.5\% |  |  |  |  |  | 179,298 | 27.5\% |
|  | 217,146 | 34.1\% |  |  |  |  |  | 217,146 | 34.1\% |  | 213,465 | 32.7\% |  |  |  |  |  | 213,465 | 32.7\% |
|  | 165,149 | 25.9\% |  |  |  |  |  | 165,149 | 25.9\% |  | 162,050 | 24.8\% |  |  |  |  |  | 162,050 | 24.8\% |
|  | 556,775 | 87.4\% |  |  |  |  |  | 556,775 | 87.4\% |  | 554,813 | 85.0\% |  |  |  |  |  | 554,813 | 85.0\% |
|  | 32,573 | 5.0\% |  |  |  |  |  | 32,573 | 5.0\% |  | 32,452 | 4.8\% |  |  |  |  |  | 32,452 | 4.8\% |
|  | 30,044 | 4.6\% |  |  |  |  |  | 30,044 | 4.6\% |  | 31,387 | 4.7\% |  |  |  |  |  | 31,387 | 4.7\% |
|  | 3,120 | 0.5\% |  | $(3,120)$ |  | - |  | - | 0.0\% |  | 2,774 | 0.4\% |  | $(2,774)$ |  | - |  | - | 0.0\% |
|  | 622,512 | 95.1\% |  | $(3,120)$ |  | - |  | 619,392 | 94.6\% |  | 621,426 | 92.5\% |  | $(2,774)$ |  | - |  | 618,652 | 92.1\% |
|  | 32,381 | 4.9\% |  | 3,120 |  | - |  | 35,501 | 5.4\% |  | 50,460 | 7.5\% |  | 2,774 |  | - |  | 53,234 | 7.9\% |
|  | $\begin{gathered} 7,196 \\ (1,734) \\ \hline \end{gathered}$ | $\begin{gathered} 1.1 \% \\ -0.3 \% \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 7,196 \\ (1,734) \\ \hline \end{gathered}$ | $\begin{gathered} 1.1 \% \\ -0.3 \% \end{gathered}$ |  | $\begin{array}{r} 7,034 \\ (2,000) \\ \hline \end{array}$ | $\begin{gathered} 1.0 \% \\ -0.3 \% \end{gathered}$ |  |  |  |  |  | $\begin{array}{r} 7,034 \\ (2,000) \\ \hline \end{array}$ | $\begin{gathered} 1.0 \% \\ -0.3 \% \end{gathered}$ |
|  | 26,919 | 4.1\% |  | 3,120 |  |  |  | 30,039 | 4.6\% |  | 45,426 | 6.8\% |  | 2,774 |  |  |  | 48,200 | 7.2\% |
|  | 5,488 | 20.4\% |  | 1,193 |  | 1,714 |  | 8,395 | 27.9\% |  | 7,962 | 17.5\% |  | 1,061 |  | 4,113 |  | 13,136 | 27.3\% |
| \$ | 21,431 | 3.3\% | \$ | 1,927 | \$ | $(1,714)$ | \$ | 21,644 | 3.3\% | \$ | 37,464 | 5.6\% | \$ | 1,713 | \$ | $(4,113)$ | \$ | 35,064 | 5.2\% |
| \$ | 0.21 |  | \$ | 0.02 | \$ | (0.02) | \$ | 0.21 |  | \$ | 0.41 |  | \$ | 0.02 | \$ | (0.05) | \$ | 0.38 |  |
| \$ | 0.21 |  | \$ | 0.02 | \$ | (0.02) | \$ | 0.21 |  | \$ | 0.41 |  | \$ | 0.02 | \$ | (0.05) | \$ | 0.38 |  |
|  | 100,667 |  |  | 100,667 |  | 100,667 |  | 100,667 |  |  | 90,936 |  |  | 90,936 |  | 90,936 |  | 90,936 |  |
|  | 101,556 |  |  | 101,556 |  | 101,556 |  | 101,556 |  |  | 92,111 |  |  | 92,111 |  | 92,111 |  | 92,111 |  |

(a) Non - GAAP information excluding the impact of Special Items is provided to allow the reader to gain insight into the company's ongoing operations.
(b) Discrete tax items result from the resolution of certain tax positions which directly impacts tax expense
${ }^{(1)}$ Franchise and other revenues includes royalties, development fees and franchise fees, banquet service charge income, and gift card activity (breakage and discounts)
${ }^{(2)}$ As a percentage of company sales
${ }^{(3)}$ As a percentage of total revenues

BRINKER INTERNATIONAL, INC.
Statement of Income
Q3 \& Q4 Fiscal 2011
(In thousands)

Revenues
Company Sales
Franchise and Other Revenues ${ }^{(1)}$
Total Revenues
Operating Costs and Expenses
Company Restaurants
Cost of Sales ${ }^{(2)}$
Restaurant Labor ${ }^{(2)}$
Restaurant Expenses ${ }^{(2)}$
Company Restaurant Expenses
Depreciation and Amortization ${ }^{(3)}$
General and Administrative ${ }^{(3)}$
Other Gains and Charges ${ }^{(3)}$

Total Operating Costs and Expenses
Operating Income
Interest Expense
Other, Net

Income Before Provision for Income Taxes
Provision for Income Taxes

Net Income

Basic Earnings per Share
Diluted Earnings per Share

Basic Weighted Average Shares
Diluted Weighted Average Shares
(Updated October 10, 2012) Revenue amounts have been reclassified to conform to fiscal 2013 presentation. These reclassifications have no effect on the company's total revenue as previously reported. Additionally, none of the other line items on the income statement were impacted and agree to amounts previously reported.

|  | Q3 F11 <br> eported | \% | Special Items (a) |  | $\begin{gathered} \text { Discrete } \\ \text { Tax Items (b) } \\ \hline \end{gathered}$ |  | Q3 F11 <br> Adjusted |  | \% | Q4 F11 <br> Reported |  | \% | Special Items (a) |  | $\begin{gathered} \text { Discrete } \\ \text { Tax Items (b) } \\ \hline \end{gathered}$ |  | Q4 F11 <br> Adjusted |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 699,904 | 97.6\% | \$ | - | \$ | - | \$ | 699,904 | 97.6\% | \$ | 696,124 | 97.0\% | \$ | - | \$ | - | \$ | 696,124 | 97.0\% |
|  | 17,215 | 2.4\% |  |  |  |  |  | 17,215 | 2.4\% |  | 21,364 | 3.0\% |  |  |  |  |  | 21,364 | 3.0\% |
| 717,119 |  | 100.0\% |  | - |  | - |  | 717,119 | 100.0\% |  | 717,488 | 100.0\% |  | - |  | - |  | 717,488 | 100.0\% |
|  | 195,182 | 27.9\% |  |  |  |  |  | 195,182 | 27.9\% |  | 193,323 | 27.8\% |  |  |  |  |  | 193,323 | 27.8\% |
|  | 227,821 | 32.6\% |  |  |  |  |  | 227,821 | 32.6\% |  | 228,127 | 32.8\% |  |  |  |  |  | 228,127 | 32.8\% |
|  | 163,007 | 23.2\% |  |  |  |  |  | 163,007 | 23.2\% |  | 164,854 | 23.6\% |  |  |  |  |  | 164,854 | 23.6\% |
|  | 586,010 | 83.7\% |  |  |  |  |  | 586,010 | 83.7\% |  | 586,304 | 84.2\% |  |  |  |  |  | 586,304 | 84.2\% |
|  | 31,858 | 4.4\% |  |  |  |  |  | 31,858 | 4.4\% |  | 31,564 | 4.4\% |  |  |  |  |  | 31,564 | 4.4\% |
|  | 35,593 | 5.0\% |  |  |  |  |  | 35,593 | 5.0\% |  | 35,810 | 5.0\% |  |  |  |  |  | 35,810 | 5.0\% |
|  | 2,424 | 0.4\% |  | $(2,424)$ |  | - |  | - | 0.0\% |  | 2,465 | 0.4\% |  | $(2,465)$ |  | - |  | - | 0.0\% |
| 655,885 |  | 91.5\% |  | $(2,424)$ |  | - |  | 653,461 | 91.1\% |  | 656,143 | 91.5\% |  | $(2,465)$ |  | - |  | 653,678 | 91.1\% |
| 61,234 |  | 8.5\% |  | 2,424 |  | - |  | 63,658 | 8.9\% |  | 61,345 | 8.5\% |  | 2,465 |  | - |  | 63,810 | 8.9\% |
| $\begin{gathered} 7,179 \\ (1,444) \\ \hline \end{gathered}$ |  | $\begin{gathered} 1.0 \% \\ -0.2 \% \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 7,179 \\ (1,444) \\ \hline \end{gathered}$ | $\begin{array}{r} 1.0 \% \\ -0.2 \% \end{array}$ |  | $\begin{gathered} 6,902 \\ (1,042) \\ \hline \end{gathered}$ | $\begin{gathered} 1.0 \% \\ -0.2 \% \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 6,902 \\ (1,042) \\ \hline \end{gathered}$ | $\begin{array}{r} 1.0 \% \\ -0.2 \% \end{array}$ |
| $\begin{aligned} & 55,499 \\ & 15,253 \\ & \hline \end{aligned}$ |  | $7.7 \%$ $27.5 \%$ |  | $\begin{array}{r} 2,424 \\ 927 \end{array}$ |  | (457) |  | $\begin{aligned} & 57,923 \\ & 15,723 \\ & \hline \end{aligned}$ | 8.1\% 27.1\% |  | $55,485$ | $7.7 \%$ |  | $2,465$ |  | 2262 |  | $57,950$ $16,771$ | $\begin{array}{r} 8.1 \% \\ 0.90 \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 40,246 | 5.6\% | \$ | 1,497 | \$ | 457 | \$ | 42,200 | 5.9\% | \$ | 41,919 | 5.8\% | \$ | 1,522 | \$ | $\underline{(2,262)}$ | \$ | 41,179 | 5.7\% |
| \$ | 0.46 |  | \$ | 0.02 | \$ | 0.00 | \$ | 0.48 |  | \$ | 0.50 |  | \$ | 0.02 | \$ | (0.03) | \$ | 0.49 |  |
| \$ | 0.45 |  | \$ | 0.02 | \$ | 0.00 | \$ | 0.47 |  | \$ | 0.49 |  | \$ | 0.02 | \$ | (0.03) | \$ | 0.48 |  |
|  |  |  |  | 87,679 |  | 87,679 |  | 87,679 |  |  | 83,888 |  |  | 83,888 |  | 83,888 |  | 83,888 |  |
| 87,67989,647 |  |  |  | 89,647 |  | 89,647 |  | 89,647 |  |  | 85,906 |  |  | 85,906 |  | 85,906 |  | 85,906 |  |

(a) Non - GAAP information excluding the impact of Special Items is provided to allow the reader to gain insight into the company's ongoing operations.
(b) Discrete tax items result from the resolution of certain tax positions which directly impacts tax expense.
${ }^{(1)}$ Franchise and other revenues includes royalties, development fees and franchise fees, banquet service charge income, and gift card activity (breakage and discounts)
${ }^{(2)}$ As a percentage of company sales
${ }^{(3)}$ As a percentage of total revenues

BRINKER INTERNATIONAL, INC.
Statement of Income
YTD Q4 Fiscal 2011
In thousands)

Revenues
Company Sales
Franchise and Other Revenues ${ }^{(1)}$
Total Revenues
Operating Costs and Expenses
Company Restaurants
Cost of Sales ${ }^{(2)}$
Restaurant Labor ${ }^{(2)}$
Restaurant Expenses ${ }^{(2)}$
Company Restaurant Expenses
Depreciation and Amortization ${ }^{(3)}$
General and Administrative ${ }^{(3)}$
Other Gains and Charges ${ }^{(3)}$

Total Operating Costs and Expenses
Operating Income
Interest Expense
Other, Net
ncome Before Provision for Income Taxes Provision for Income Taxes

Net Income

Basic Earnings per Share
Diluted Earnings per Share
Basic Weighted Average Shares
Diluted Weighted Average Shares

Updated October 10, 2012) Revenue amounts have been reclassified to conform to fiscal 2013 presentation. These reclassifications have no effect on the company's total revenue as previously reported. Additionally, none of the other line items on the income statement were impacted and agree to amounts previously reported.

| YTD Q4 F11 Reported |  | \% | Special Items (a) |  | Discrete <br> Tax Items (b) |  | YTD Q4 F11 Adjusted |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,685,441 | 97.2\% | \$ | - | \$ | - | \$ | 2,685,441 | 97.2\% |
|  | 75,945 | 2.8\% |  |  |  |  |  | 75,945 | 2.8\% |
|  | 2,761,386 | 100.0\% |  | - |  | - | \$ | 2,761,386 | 100.0\% |
|  | 742,283 | 27.6\% |  |  |  |  |  | 742,283 | 27.6\% |
|  | 886,559 | 33.0\% |  |  |  |  |  | 886,559 | 33.0\% |
|  | 655,060 | 24.4\% |  |  |  |  |  | 655,060 | 24.4\% |
|  | 2,283,902 | 85.0\% |  |  |  |  |  | 2,283,902 | 85.0\% |
|  | 128,447 | 4.7\% |  |  |  |  |  | 128,447 | 4.7\% |
|  | 132,834 | 4.8\% |  |  |  |  |  | 132,834 | 4.8\% |
|  | 10,783 | 0.4\% |  | $(10,783)$ |  | - |  | - | 0.0\% |
|  | 2,555,966 | 92.6\% |  | $(10,783)$ |  | - |  | 2,545,183 | 92.2\% |
|  | 205,420 | 7.4\% |  | 10,783 |  | - |  | 216,203 | 7.8\% |
|  | $\begin{gathered} 28,311 \\ (6,220) \\ \hline \end{gathered}$ | $\begin{gathered} 1.0 \% \\ -0.2 \% \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 28,311 \\ (6,220) \\ \hline \end{gathered}$ | $\begin{array}{r} 1.0 \% \\ -0.2 \% \end{array}$ |
|  | 183,329 | 6.6\% |  | 10,783 |  |  |  | 194,112 | 7.0\% |
|  | 42,269 | 23.1\% |  | 4,124 |  | 7,632 |  | 54,025 | 27.8\% |
| \$ | 141,060 | 5.1\% | \$ | 6,659 | \$ | $(7,632)$ | \$ | 140,087 | 5.1\% |
| \$ | 1.55 |  | \$ | 0.07 | \$ | (0.08) | \$ | 1.54 |  |
| \$ | 1.53 |  | \$ | 0.07 | \$ | (0.08) | \$ | 1.52 |  |
|  | 90,807 |  |  | 90,807 |  | 90,807 |  | 90,807 |  |
|  | 92,320 |  |  | 92,320 |  | 92,320 |  | 92,320 |  |

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${ }^{(1)}$ Franchise and other revenues includes royalties, development fees and franchise fees, banquet service charge income, and gift card activity (breakage and discounts)
${ }^{(2)}$ As a percentage of company sales
${ }^{(3)}$ As a percentage of total revenues

